



# Leading antibody science for better futures.

43rd Annual J.P. Morgan Healthcare  
Conference

January 14, 2025



# Forward looking statement

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# Towards 2030: Evolving Into a Fully Integrated Biotech Innovation Powerhouse



## Core Purpose

Our unstoppable team will improve the lives of patients through innovative and differentiated antibody therapeutics.

## Our Strategy

- Focus on core competence
- Turn science into medicine
- Build a profitable & successful biotech

## Vision

By 2030, our KYSO<sup>®</sup> antibody medicines are fundamentally transforming the lives of people with cancer and other serious diseases.

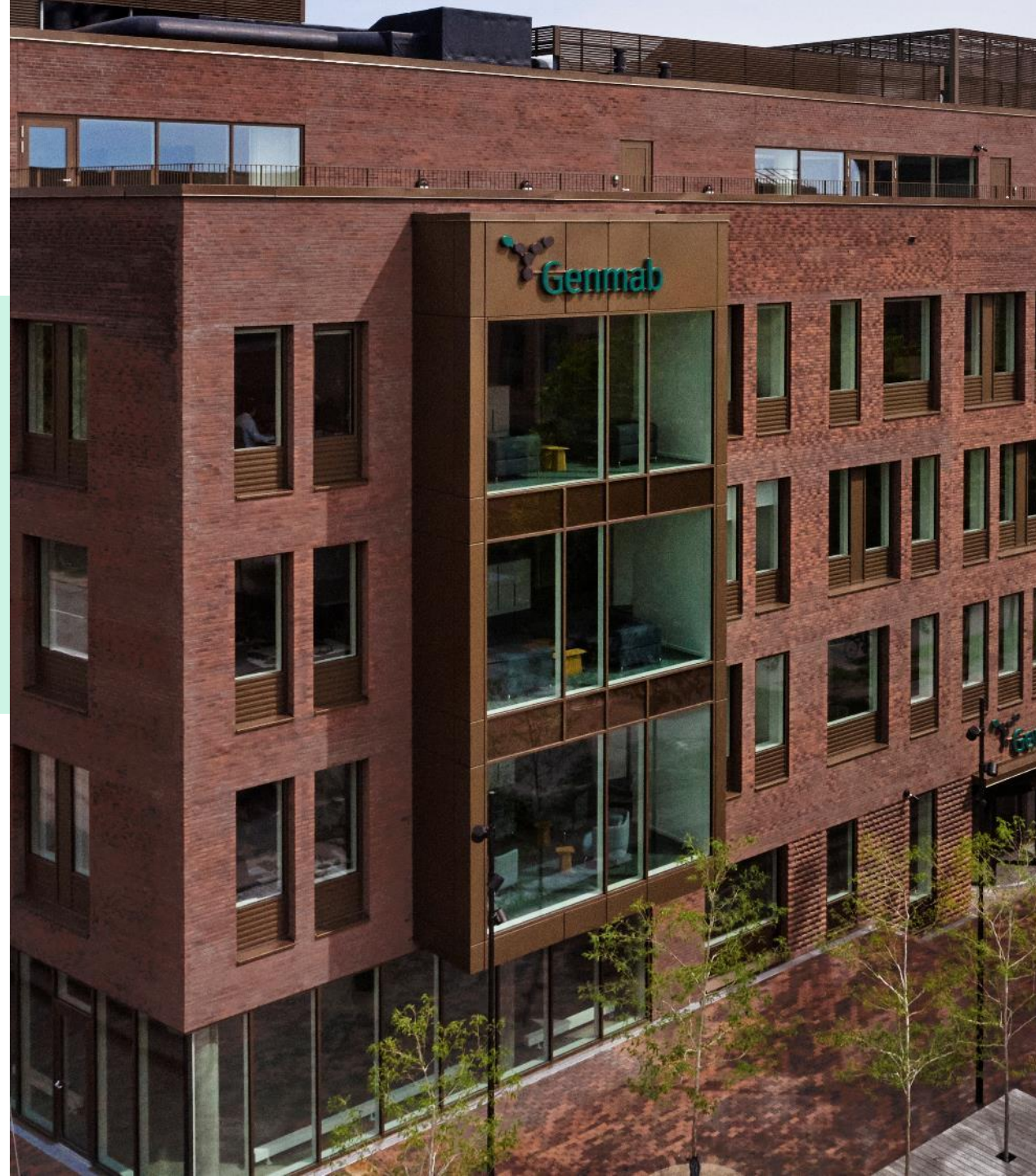


# Strong Track Record and Solid Financial Foundation

- >40 cumulative INDs since 1999
  - Innovative pipeline: >10 Genmab owned  $\geq 50\%$
  - 8 approved medicines based on Genmab's innovation and antibody expertise
  - Two co-owned medicines:  
Tivdak<sup>®</sup> (tisotumab vedotin-tftv) and  
EPKINLY<sup>®</sup> (epcoritamab-bysp)/TEPKINLY<sup>®</sup> (epcoritamab)
- 
- Growing recurring revenue
  - Sustainably profitable with cash position of ~USD 2.6B
  - Investing to drive performance and advance pipeline
  - Acquisition of ProfoundBio
  - Experienced, international leadership team






Tivdak is being co-developed and co-promoted by Genmab and Pfizer. EPKINLY is being co-developed and co-promoted by Genmab and AbbVie  
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# Innovative Clinical Pipeline: Genmab Proprietary and Partnered Products - Most Advanced Development Phase

Genmab owned products ≥50%

Technology	Program	Target	Clinical Phase			Regulatory Approval*
			PHASE 1	PHASE 2	PHASE 3	
	Epcoritamab (EPKINLY/TEPKINLY)	CD3, CD20	█	█	█	█
	Acasunlimab (GEN1046)	PD-L1, 4-1BB	█	█	█	█
	GEN1042 (BNT312)	CD40, 4-1BB	█	█	█	█
	GEN1059 (BNT314)	EpCAM, 4-1BB	█	█	█	█
	GEN1057	FAP $\alpha$ , DR4	█	█	█	█
	Tisotumab vedotin (Tivdak)	Tissue factor	█	█	█	█
	Rinatabart sesuteacan (Rina-S™)	FR $\alpha$	█	█	█	█
	GEN1160	CD70	█	█	█	█
	GEN1107	PTK7	█	█	█	█
	GEN1286	EGFR, cMET	█	█	█	█
	GEN3014	CD38	█	█	█	█
	GEN1055 (BNT315)	OX40	█	█	█	█

Royalty Medicines

Technology	Program	Dev. by	Clinical Phase			Regulatory Approval*
			PHASE 1	PHASE 2	PHASE 3	
	Amivantamab (RYBREVAANT®)	J&J	█	█	█	█
	Teclistamab (TECVAYLI®)	J&J	█	█	█	█
	Talquetamab (TALVEY®)	J&J	█	█	█	█
	Mim8	Novo Nordisk	█	█	█	█
UltiMab®	Daratumumab/daratumumab hyaluronidase-fihj (DARZALEX®/DARZALEX FASPRO®)	J&J	█	█	█	█
	Ofatumumab (Kesimpta®)	Novartis	█	█	█	█
	Teprotumumab (TEPEZZA®)	Amgen	█	█	█	█
	Inclacumab	Pfizer	█	█	█	█
	Amlenetug	Lundbeck	█	█	█	█

# EPKINLY (epcoritamab-bysp)

## First Bispecific Approved for Both DLBCL and FL

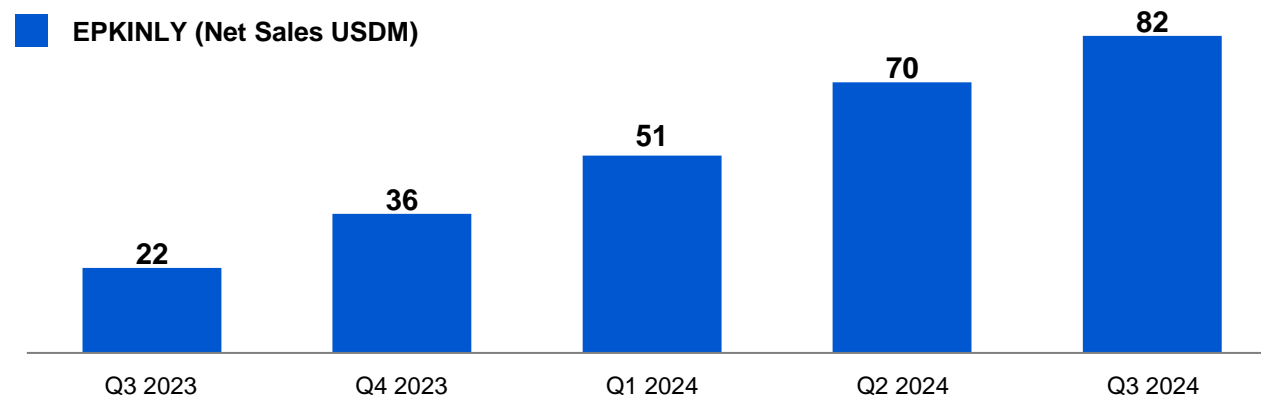


### Brand Opportunity



- Differentiated clinical profile - deep and durable responses, manageable safety, subcutaneous administration, efficacy and safety demonstrated across multiple subtypes of B-NHL
- Approved in U.S., Europe, Japan and other territories<sup>1</sup>
- Clinical development across histologies, earlier lines of therapy to expand addressable patient population
- 20+ ASH abstracts with data supporting EPKINLY's potential as the Core Therapy in B-cell lymphomas, including 3-year data in 3L+ R/R DLBCL

### Strong Launch Performance to Propel Future Growth



### Five Phase 3 Trials Completed by 2030 Expand Patient Opportunity into Earlier Lines of Therapy

1L DLBCL: Epcor + R-CHOP<sup>2</sup>

1L FL: Epcor + R2

2L+ DLBCL: Epcor vs. SOC<sup>2</sup>

2L+ FL: Epcor + R2<sup>2</sup>

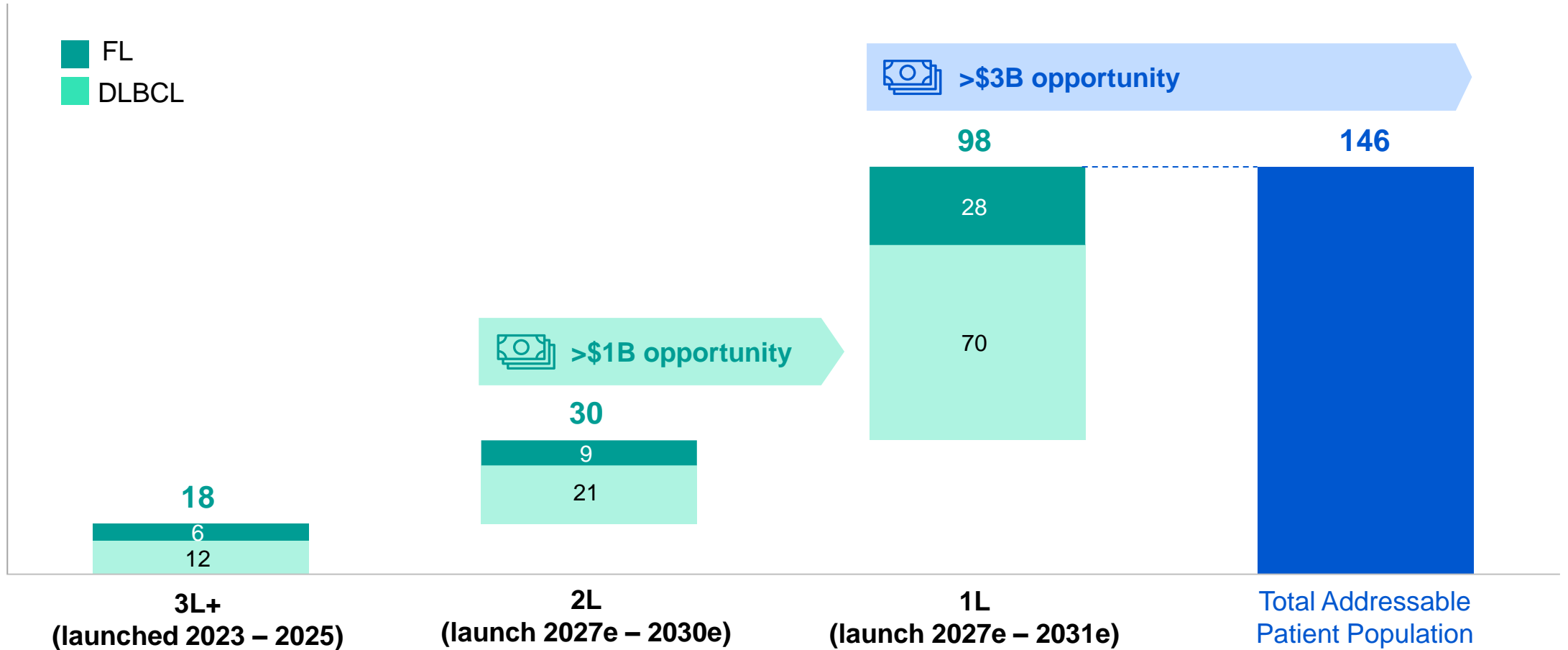
2L+ DLBCL: Epcor + lenalidomide

2. Fully recruited

# EPKINLY Market Opportunity in DLBCL and FL

## Significant Potential as the Core Therapy in B-cell Lymphomas

  
Number  
of  
patients  
(000s)





# Tivdak (tisotumab vedotin-tftv)

## First-and-only ADC in Cervical Cancer Sets Foundation for Gynecological Oncology Portfolio Growth

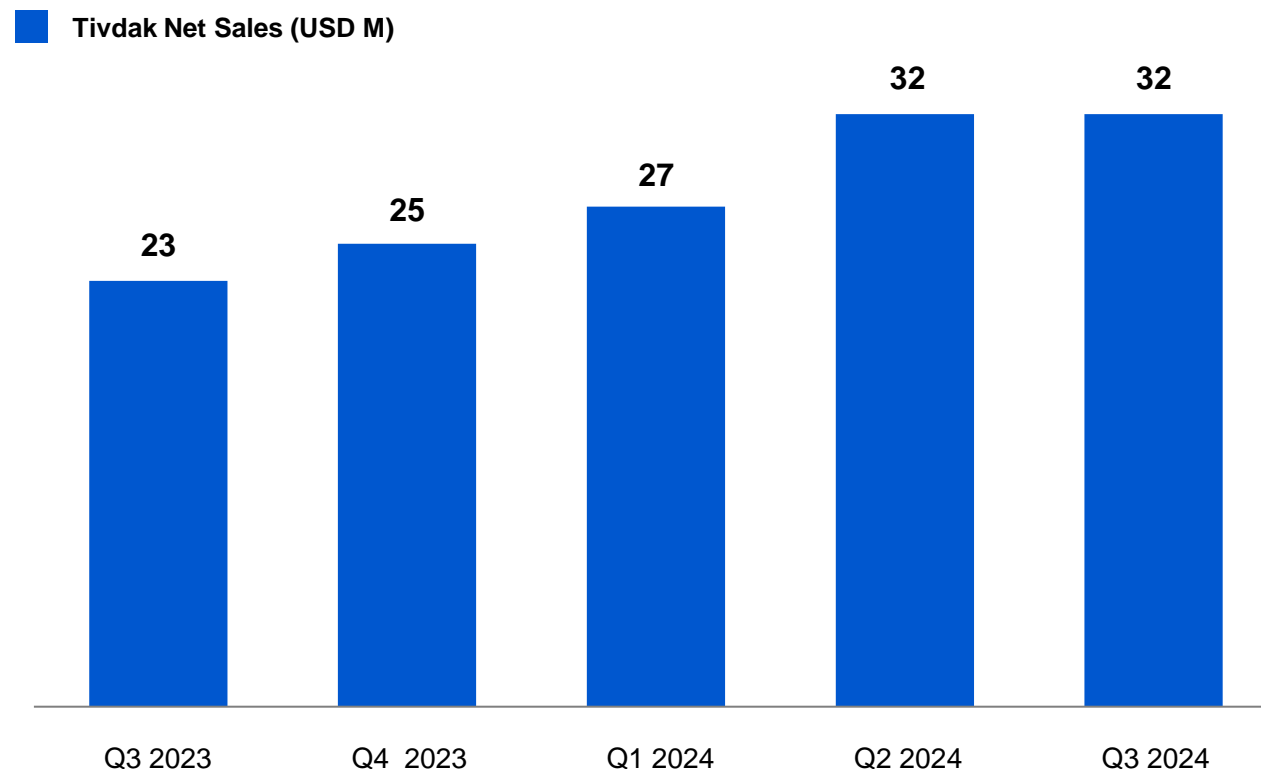


### Brand Opportunity



- Globally, high clinical need with more than 8,700 2L+ advanced cervical cancer patients annually
- Proven overall survival benefit represents a significant advancement in disease treatment
- Expanding global opportunity with Japan regulatory approval expected in 1H 2025

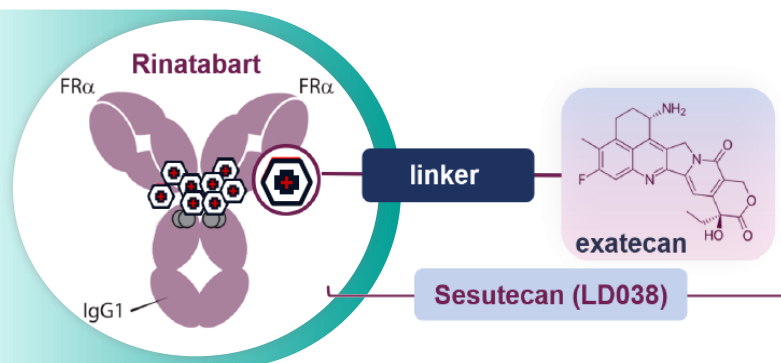
### Consistent growth since launch





# Rinatabart Sesutecan (Rina-S): FR $\alpha$ -targeted TOPO1 ADC

## Wholly Owned Genmab Program in Late-stage Development



Human monoclonal antibody directed at FR $\alpha$

Novel hydrophilic protease-cleavable linker

Exatecan, a topoisomerase I inhibitor

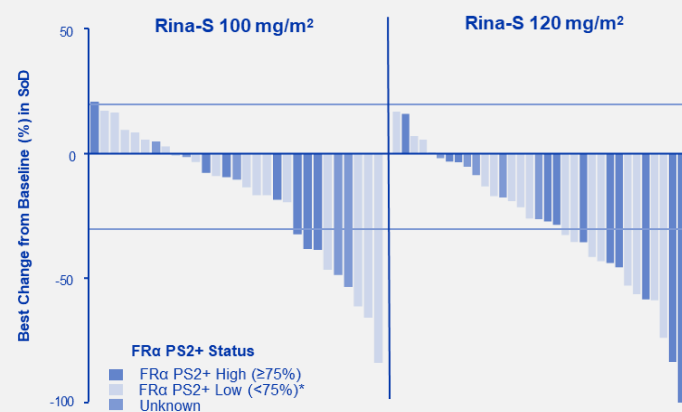
A high, homogenous drug-to-antibody ratio (DAR) of 8

### ESMO 2024\*

At 120 mg/m<sup>2</sup> Q3W: confirmed ORR of 50%, incl. one CR in heavily-pretreated ovarian cancer

Treatment was well tolerated with manageable TEAEs, no signals of ocular tox., neuropathy or ILD observed

Responses in patients were observed regardless of FR $\alpha$  expression levels



\*Clinical activity was observed at lower cutoffs (FR $\alpha$  PS1+ <25%).

OC Dose Expansion	Rina-S 100 mg/m <sup>2</sup> n = 22	Rina-S 120 mg/m <sup>2</sup> n = 20
<b>Any-grade TEAE, %</b>	100.0	100.0
<b>Grade 3/4</b>	63.6	60.0 <sup>b</sup>
<b>TEAEs leading to dose reductions, %</b>	18.2	20.0
<b>TEAEs leading to treatment discontinuation<sup>c</sup>, %</b>	4.5	10.0
<b>GCSF use<sup>d</sup>, %</b>	31.8	50.0

\*Lee et al, "A Phase 1/2 study of Rinatabart Sesutecan (Rina-S) in Patients With Advanced Ovarian or Endometrial Cancer," ESMO Congress, September 2024

# Expanded Vision for Rina-S

Potential Best-in-class Treatment for Ovarian Cancer and Other FR $\alpha$ -expressing Tumors



## Ongoing Phase 3 Trial

### Phase 3 trial in 2L+ PROC enrolling

- All comers, regardless of FR $\alpha$  expression
- Includes patients with prior exposure to mirvetuximab soravtansine



## Ongoing Trials

### Phase 1/2 dose escalation/expansion in solid tumors

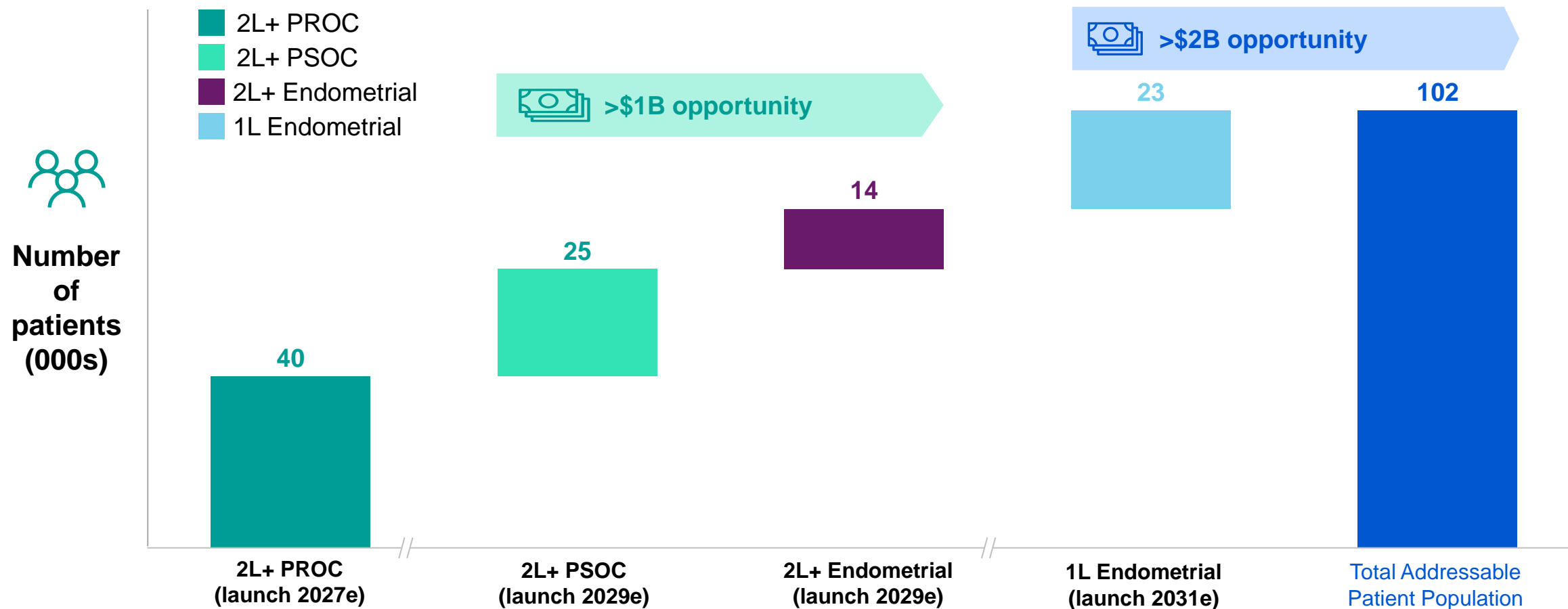
**2025:** ongoing combination cohorts -  
+carboplatin (PSOC),  
+bevacizumab (PROC, PSOC), +PD1  
(endometrial cancer)

PROC = platinum resistant ovarian cancer; PSOC = platinum sensitive ovarian cancer



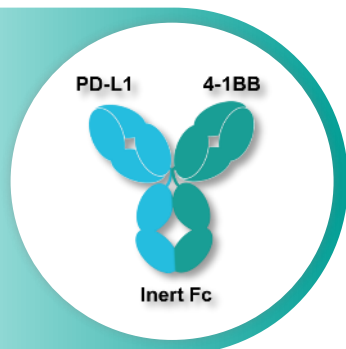
# Rina-S Market Opportunity in Ovarian and Endometrial Cancer

## Total Addressable Patient Population in US, JP and EU5



# Acasunlimab (GEN1046)

## Wholly Owned Genmab Program in Late-stage Development



Bispecific with potential in solid tumors

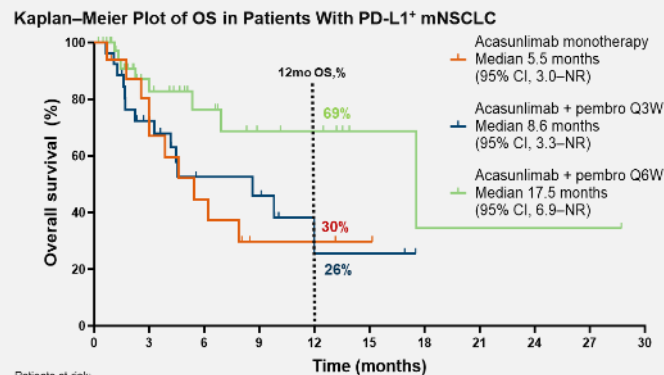
Encouraging data support first-in-class potential in NSCLC following treatment with checkpoint inhibitor



\*Aerts et al, "Acasunlimab (DuoBody-PD-L1x4-1BB) Alone or in Combination With Pembrolizumab in Patients With Previously Treated Metastatic Non-Small Cell Lung Cancer: Initial Results of a Randomized, Open-Label, Phase 2 Trial," ASCO Annual Meeting, June 2024  
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### ASCO 2024\*

Selected dose of acasunlimab + pembro administered Q6W: in centrally confirmed PD-L1+ mNSCLC, median OS of 17.5 months and 12-month OS rate of 69%

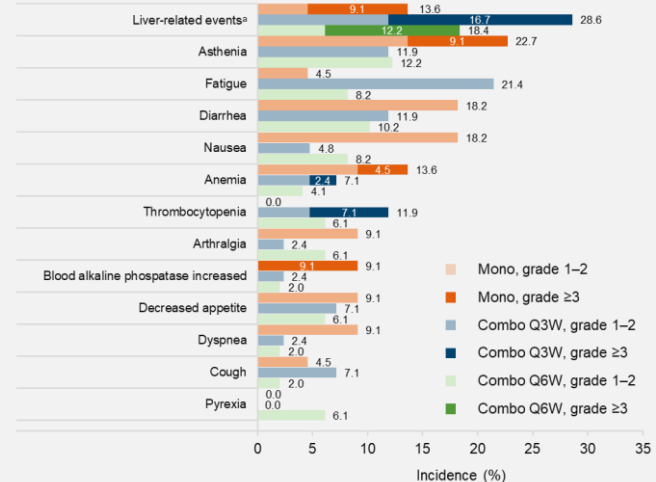


Patients at risk:	0	3	6	9	12	15	18	21	24	27	30
Acasunlimab monotherapy	16	11	6	2	2	1	0	0	0	0	0
Acasunlimab + pembro Q3W	26	16	8	7	2	2	0	0	0	0	0
Acasunlimab + pembro Q6W	38	20	12	7	6	2	1	1	1	1	1

Data cutoff: May 1, 2024. Centrally confirmed PD-L1+ patients are shown.

Acasunlimab + pembro Q6W assoc. with lower incidence of grade ≥3 TRAEs and lower incidence of treatment-related liver-related events

#### TRAEs Reported in ≥5% of Patients in Any Treatment Group



Data Cutoff: March 22, 2024.



# Expanded Vision for Acasunlimab

## Potential First-in-class Bispecific for CPI-exposed Solid Tumors



### Ongoing Phase 3 Trial

#### Phase 3 trial in 2L+ NSCLC enrolling

- PD-L1 positive patients who have progressed on a checkpoint inhibitor
- Estimated Completion in 2027



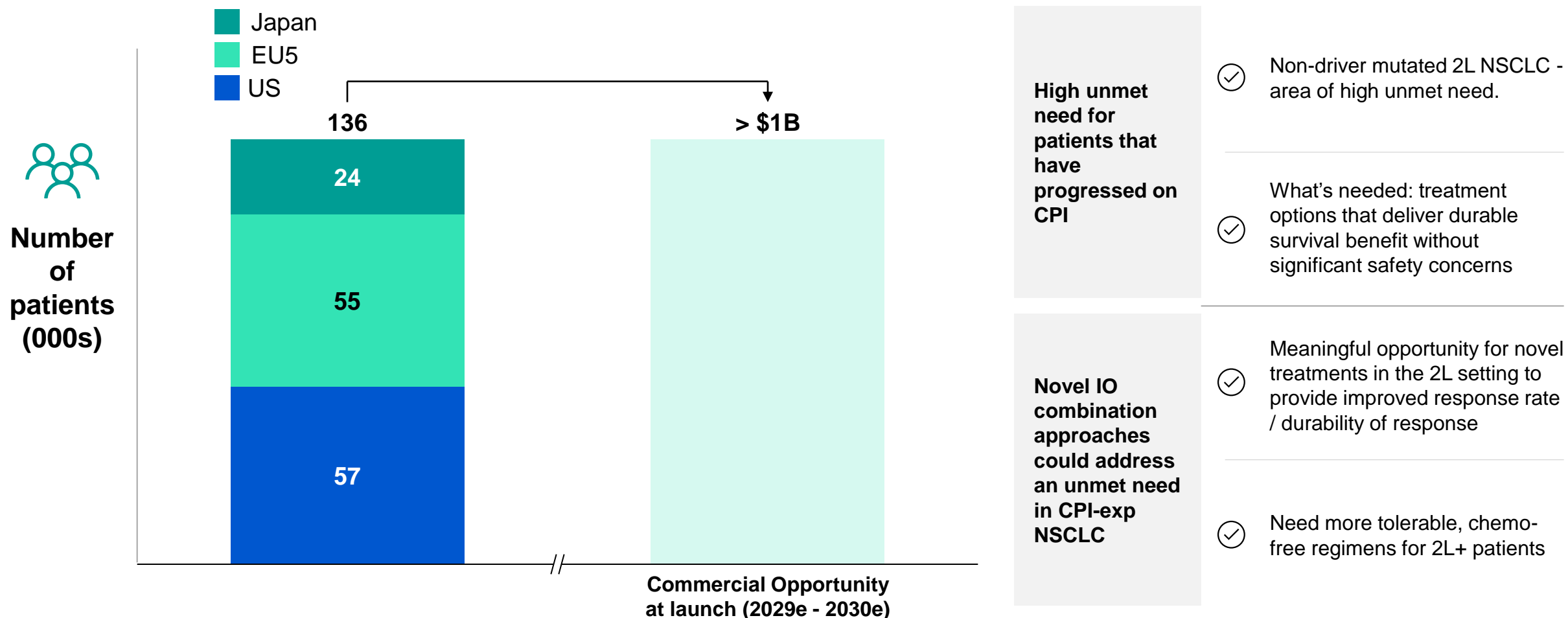
### Additional trials to be announced












# Acasunlimab: A Billion Dollar Market Opportunity in NSCLC

## Total Addressable Patient Population in US, JP and EU



# Strong Growth Projected For Royalty Medicines Portfolio

Net sales (USD)*	2024e	2031e			
 <b>DARZALEX<sup>®</sup></b> (daratumumab)	\$11.6B	\$16.3B**	<b>DARZALEX<sup>1</sup></b> <b>(12% - 20% royalty excl. Halozyme contribution)</b>	<b>Kesimpta<sup>2</sup></b> <b>(10% royalty)</b>	<b>TEPEZZA<sup>3</sup></b> <b>(Mid-single digit royalty)</b>
 <b>Kesimpta<sup>®</sup></b> (ofatumumab) 20 mg injection	\$3.2B	\$5.3B	<ul style="list-style-type: none"><li>Share gains across all lines of therapy driven by 1L</li></ul>	<ul style="list-style-type: none"><li>&gt; \$6.0B peak sales potential according to Novartis</li></ul>	<ul style="list-style-type: none"><li>Approved in U.S. and Japan</li></ul>
 <b>TEPEZZA<sup>®</sup></b> teprotumumab-trbw	\$1.9B	\$2.9B	<b>TECVAYLI<sup>1</sup></b> <b>(Mid-single digit royalty)</b>	<b>TALVEY<sup>1</sup></b> <b>(Mid-single digit royalty)</b>	<b>RYBREVANT<sup>1</sup></b> <b>(8% - 10% tiered royalty)</b>
 <b>TECVAYLI<sup>®</sup></b> teclistamab-cqyyl 200 mg oral capsule	\$544M	\$2.3B	<ul style="list-style-type: none"><li>Strong launch performance in relapsed/refractory setting</li></ul>	<ul style="list-style-type: none"><li>Strong launch performance in relapsed/refractory setting</li></ul>	<ul style="list-style-type: none"><li>BLA submitted to U.S. FDA for subcutaneous formulation in patients with EGFR-mutated NSCLC based on PALOMA-3</li></ul>
 <b>TALVEY<sup>™</sup></b> (taquetamab-tgys) 100 mg oral tablet	\$227M	\$2.3B			
 <b>RYBREVANT<sup>®</sup></b> (amivantamab-vmjw) 120 mg/100 mg oral tablet	\$392M	\$3.4B			



**Mim8<sup>4</sup>** Phase 3 program with expected filing in 2025

**Inclacumab<sup>5</sup>**

**Amlenetug<sup>6</sup>** Phase 3 programs with near term potential filings

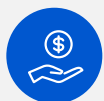
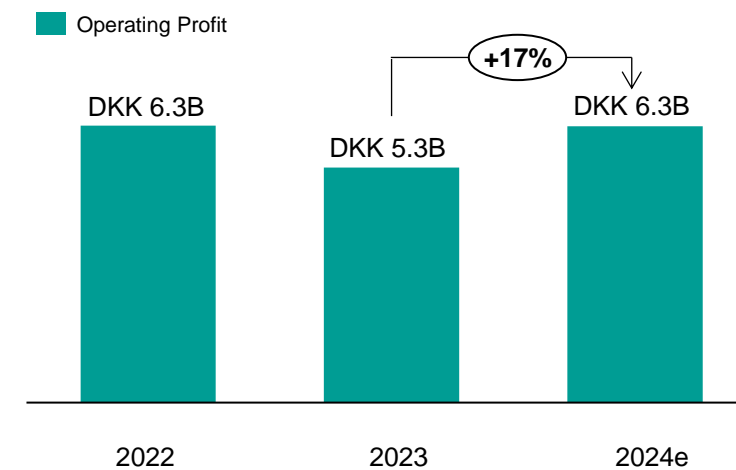
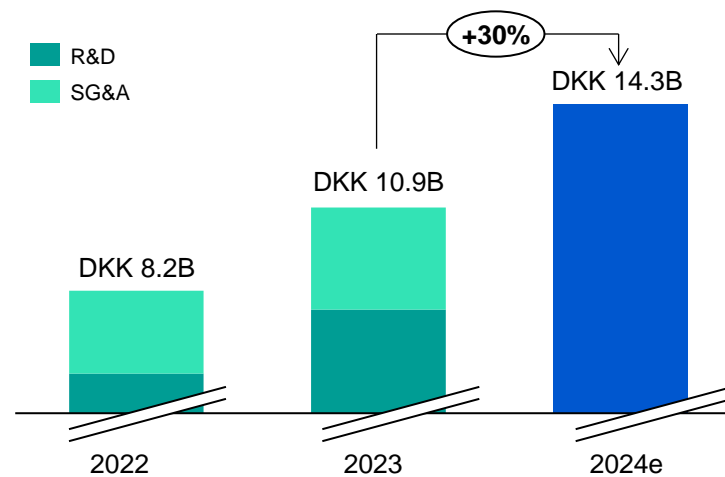
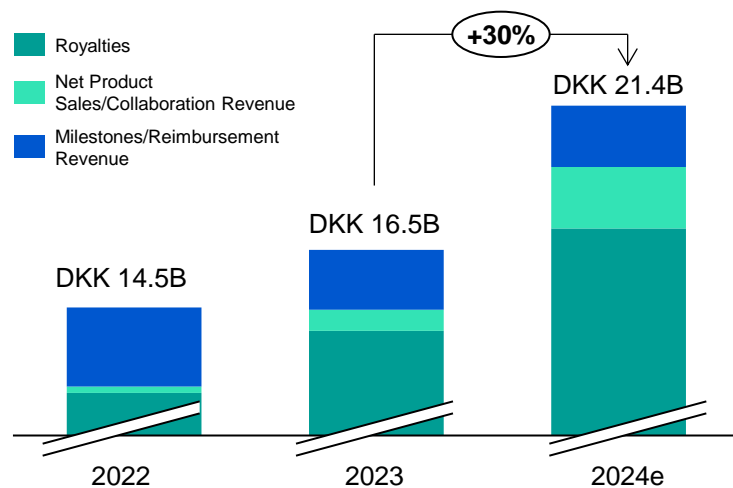
\*Source: Bloomberg Consensus Estimates accessed November 2024

\*\* Genmab entitled to royalties until 2029 in US and 2031 in RoW

1Development and/or discovery by J&J; 2Development by Novartis; 3Development by Amgen; 4Development by Novo Nordisk; 5Development by Pfizer; 6Development by Lundbeck

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# Substantial Revenue Growth and Profitability



## Strong Growth in Recurring Revenue

- Continued strong growth in Royalty Medicines
- Significant growth contribution from own Medicines
- Significant potential



## Focused Investments and Prioritization

- Foundational Investments in place
- Investing in mid to late stage with 7 Phase 3 trials initiated
- SG&A at scale



## Sustained Profitability

- Profitable Growth through Scale and Efficiency
- Cost Control and driving profitable growth

# Anticipated 2025 Pipeline Events

Program	Indication	Event	Anticipated Timing
<b>HexaBody-CD38 (GEN3014)</b>	R/R hematologic malignancies	J&J opt-in decision	1Q 2025
<b>Epcoritamab</b>	3L+ R/R FL	JP regulatory decision & launch	1Q 2025
<b>Tivdak</b>	2L R/M cervical cancer	EU regulatory decision	2025
<b>Tivdak</b>	2L R/M cervical cancer	JP regulatory decision & launch	2025
<b>Acasunlimab</b>	2L+ NSCLC	Phase 2 data update	2025
<b>Rina-S</b>	2L+ endometrial cancer	Phase 2 data and next steps	2025
<b>DuoBody-CD40x4-1BB (GEN1042/BNT312)</b>	1L HNSCC	Decision on next steps	2025

Tivdak is being co-developed and co-promoted by Genmab and Pfizer; EPKINLY is being co-developed and co-promoted by Genmab and AbbVie; GEN1042 is being co-developed with BioNTech; Genmab is developing HexaBody-CD38 in an exclusive worldwide license and option agreement with Janssen

# Driving Towards Our 2030 Vision

## Proven Track Record and Solid Financial Foundation



## Bring Own Medicines to Patients

Two wholly owned assets in Phase 3: Rina-S and acasunlimab

Multiple wholly owned assets in clinical development



## Become a Leading Integrated Biotech Innovation Powerhouse



By 2030, our KYSO antibody medicines are fundamentally transforming the lives of people with cancer and other serious diseases.



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