



# Leading antibody science for better futures.

Investor Presentation

May 2025



# Forward looking statement

This presentation contains forward looking statements. The words “believe”, “expect”, “anticipate”, “intend” and “plan” and similar expressions identify forward looking statements. All statements other than statements of historical facts included in this presentation, including, without limitation, those regarding our financial position, business strategy, plans and objectives of management for future operations (including development plans and objectives relating to our products), are forward looking statements. Such forward looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding our present and future business strategies and the environment in which we will operate in the future. The important factors that could cause our actual results, performance or achievements to differ materially from those in the forward looking statements include, among others, risks associated with product discovery and development, uncertainties related to the outcome of clinical trials, slower than expected

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# Towards 2030: Evolving Into a Fully Integrated Biotech Innovation Powerhouse



## Core Purpose

Our unstoppable team will improve the lives of patients through innovative and differentiated antibody therapeutics.

## Our Strategy

- Focus on core competence
- Turn science into medicine
- Build a profitable & successful biotech

## Vision

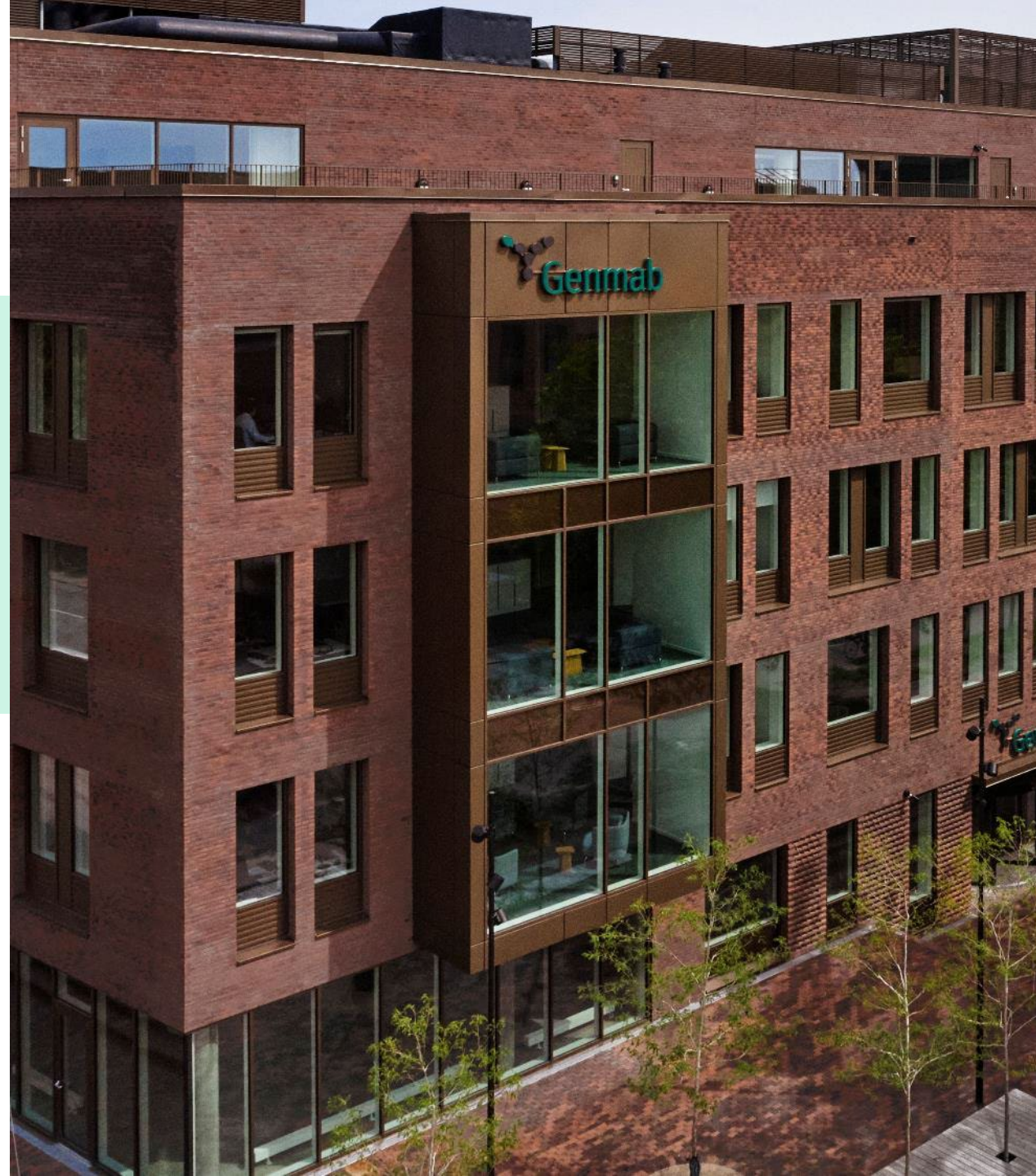
By 2030, our KYSO<sup>®</sup> antibody medicines are fundamentally transforming the lives of people with cancer and other serious diseases.

# Strong Track Record and Solid Financial Foundation

- >45 cumulative INDs since 1999
  - Innovative pipeline: >10 Genmab owned  $\geq 50\%$
  - 8 approved medicines based on Genmab's innovation and antibody expertise
  - Two co-owned medicines:  
Tivdak<sup>®</sup> (tisotumab vedotin) and  
EPKINLY<sup>®</sup>/TEPKINLY<sup>®</sup> (epcoritamab)
- 
- Growing recurring revenue
  - Sustainably profitable with cash position of ~USD 3.2B
  - Investing to drive performance and advance pipeline
  - Acquisition of ProfoundBio
  - Experienced, international leadership team






Tivdak is being co-developed and co-promoted by Genmab and Pfizer. EPKINLY is being co-developed and co-promoted by Genmab and AbbVie  
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# Innovative Clinical Pipeline: Genmab Proprietary and Partnered Products - Most Advanced Development Phase

Genmab owned products ≥50%

Technology	Program	Target	Clinical Phase			Regulatory Approval*
			PHASE 1	PHASE 2	PHASE 3	
	Epcoritamab (EPKINLY/TEPKINLY)	CD3, CD20				
	Acasunlimab (GEN1046)	PD-L1, 4-1BB				
	GEN1042 (BNT312)	CD40, 4-1BB				
	GEN1059 (BNT314)	EpCAM, 4-1BB				
	GEN1057	FAP $\alpha$ , DR4				
	Tisotumab vedotin (Tivdak)	Tissue factor				
	Rinatabart sesutecan (Rina-S <sup>®</sup> )	FR $\alpha$				
	GEN1160	CD70				
	GEN1107	PTK7				
	GEN1286	EGFR, cMET				
	GEN1055 (BNT315)	OX40				

Royalty Medicines

Technology	Program	Dev. by	Clinical Phase			Regulatory Approval*
			PHASE 1	PHASE 2	PHASE 3	
	Amivantamab (RYBREVANT <sup>®</sup> )	J&J				
	Teclistamab (TECVAYLI <sup>®</sup> )	J&J				
	Talquetamab (TALVEY <sup>®</sup> )	J&J				
	Mim8	Novo Nordisk				
UltiMAB <sup>®</sup>	Daratumumab/daratumumab hyaluronidase-fihj (DARZALEX <sup>®</sup> /DARZALEX FASPRO <sup>®</sup> )	J&J				
	Ofatumumab (Kesimpta <sup>®</sup> )	Novartis				
	Teprotumumab (TEPEZZA <sup>®</sup> )	Amgen				
	Inclacumab	Pfizer				
	Amlenetug	Lundbeck				

# EPKINLY (epcoritamab-bysp)

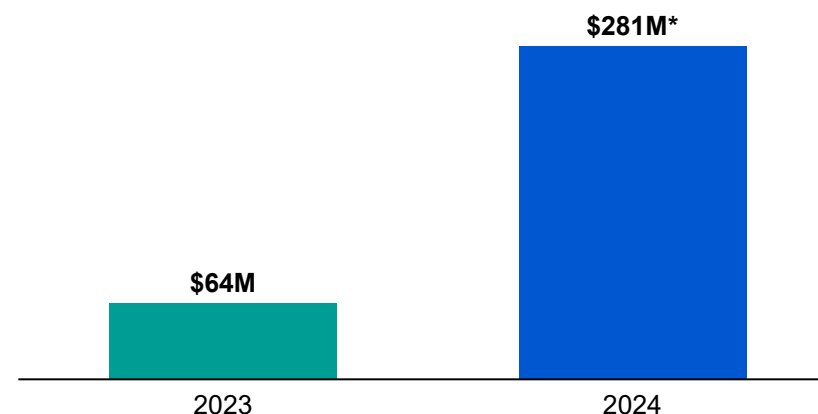
## First Bispecific Approved for Both DLBCL and FL



### Brand Opportunity

- Differentiated clinical profile - deep and durable responses, manageable safety, SC admin., efficacy and safety demonstrated across multiple subtypes of B-NHL
- Approved in U.S., Europe, Japan and other territories<sup>1</sup>
- Three potential Phase 3 data readouts by end of 2026 to significantly expand opportunity:
  - 2L+ FL (EPCORE<sup>®</sup> FL-1) (*readout, intent to submit for FDA approval, 2025*)
  - 1L DLBCL (EPCORE DLBCL-2)
  - 2L+ DLBCL transplant ineligible (EPCORE DLBCL-1)

### Strong Launch Performance to Propel Future Growth



\*Net Sales performance includes YTD Fx headwind driven by weakening Yen (JPY)

#### Five Phase 3 Trials Completed by 2030 Expand Patient Opportunity into Earlier Lines of Therapy

✓ 1L DLBCL: Epcor + R-CHOP (EPCORE DLBCL-2)

✓ 2L+ DLBCL: Epcor vs. SOC (EPCORE DLBCL-1)

2L+ DLBCL: Epcor + lenalidomide (EPCORE DLBCL-4)

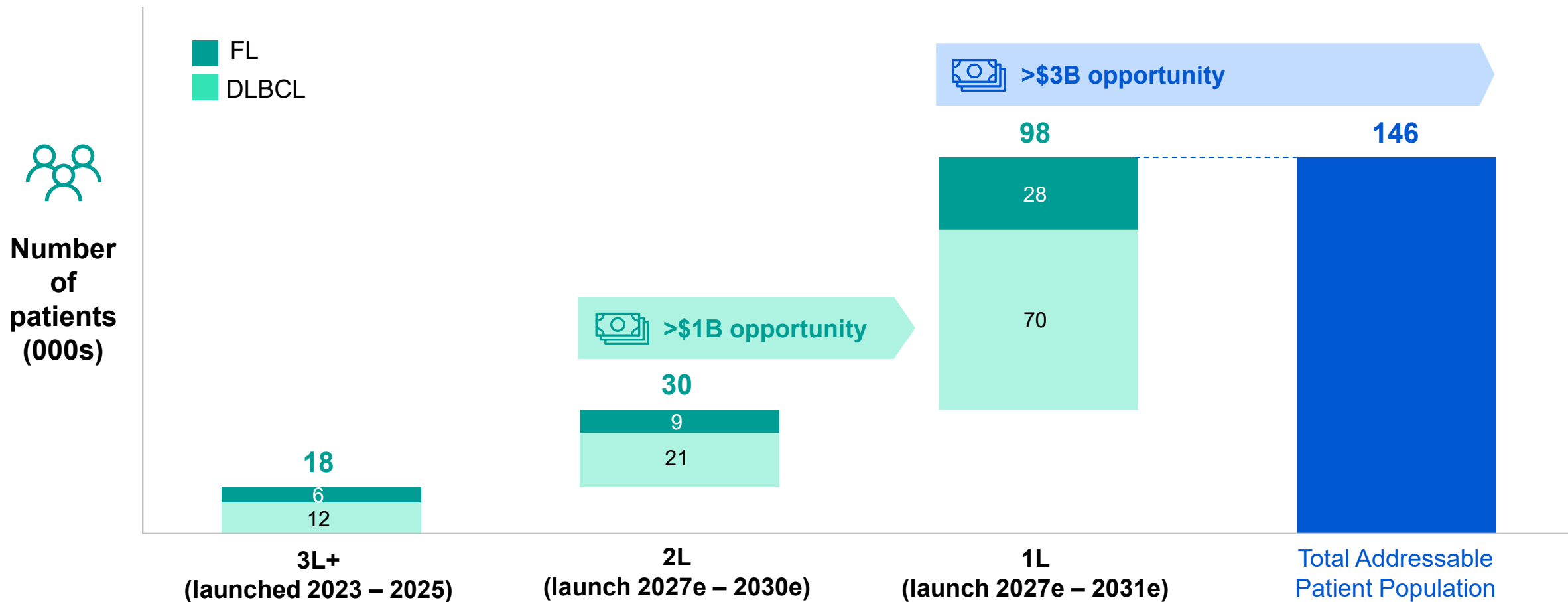
1L FL: Epcor + R2 (EPCORE FL-2)

✓ 2L+ FL: Epcor + R2 (EPCORE FL-1)

✓ Fully recruited

# EPKINLY Market Opportunity in DLBCL and FL

## Significant Potential as the Core Therapy in B-cell Lymphomas



# Tivdak (tisotumab vedotin-tftv)

## First-and-only ADC in Cervical Cancer Sets Foundation for Gynecological Oncology Portfolio Growth

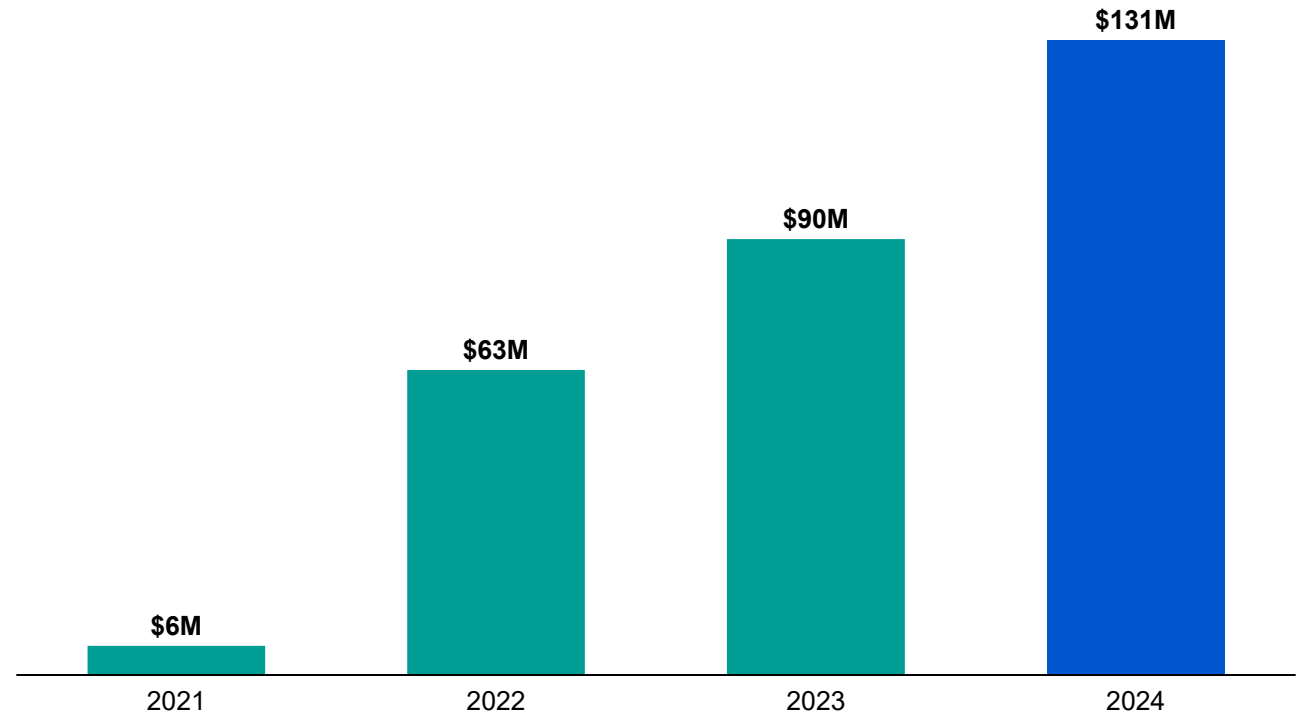


### Brand Opportunity



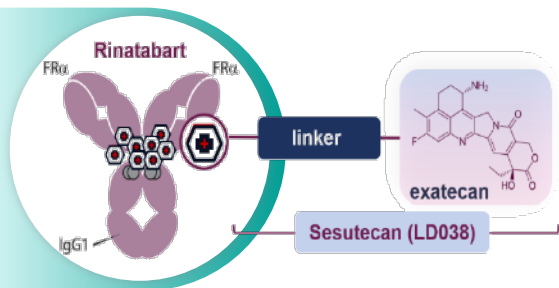
- Globally, high clinical need with more than 8,700 2L+ advanced cervical cancer patients annually
- Proven overall survival benefit represents a significant advancement in disease treatment
- Expanding global opportunity with recent Japan and EU regulatory approvals

### Consistent growth since launch



# Rinatabart Sesutecan (Rina-S): FR $\alpha$ -targeted TOPO1 ADC

## Wholly Owned Genmab Program in Late-stage Development



Human monoclonal antibody directed at FR $\alpha$

Novel hydrophilic protease-cleavable linker

Exatecan, a topoisomerase I inhibitor

A high, homogenous drug-to-antibody ratio (DAR) of 8

### SGO 2025

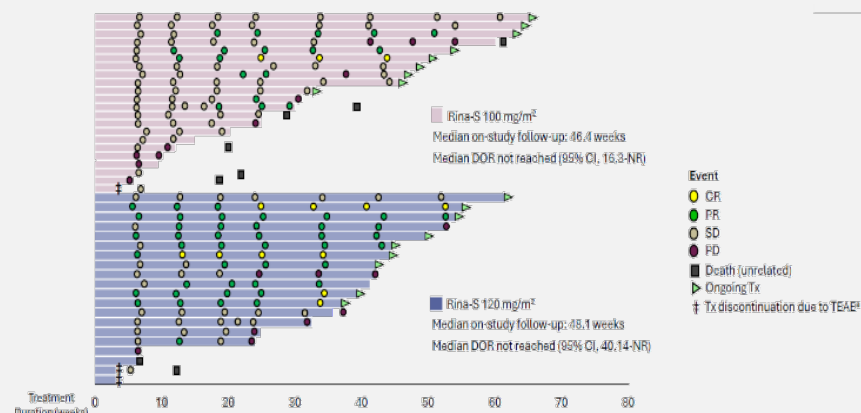
#### Antitumor Activity

Encouraging confirmed ORR, including deep responses, observed with Rina-S 120 mg/m<sup>2</sup>

	Rina-S 100 mg/m <sup>2</sup> (n=22) <sup>a</sup>	Rina-S 120 mg/m <sup>2</sup> (n=18) <sup>a</sup>
Median on-study follow-up, weeks (range)	46.4 (6.6, 65.3)	48.1 (10.9-65.9)
Confirmed ORR <sup>b</sup> , % (95% CI)	22.7 (7.8-45.4)	55.6 (30.8-78.5)
Confirmed response, n (%)		
CR	1 (4.5)	2 (11.1)
PR	4 (18.2)	8 (44.4)
SD	14 (63.6)	6 (33.3)
NE	0	1 (5.6)
Disease control rate, % (95% CI)	86.4 (65.1-97.1)	88.9 (65.3-98.6)

#### Responses Over Time

With a median on-study follow-up of 48 weeks, median DOR not reached



Complete responses observed in 4 patients (2 pending confirmation) with Rina-S 120 mg/m<sup>2</sup>  
Most responses with Rina-S 120 mg/m<sup>2</sup> were early and durable (one PD in responders since prior report<sup>1</sup>)

Median on-study follow-up is the median time from first dose to first discontinuation or censoring for all patients at data cutoff. Reasons for discontinuation included death (unrelated to treatment), treatment-related adverse event (TRAE) related to treatment, and a small number of patients and events related to treatment, such as patients 1, 2, and 3, at all. Annals of Oncology, 2024, Volume 35, Issue 2, 2024.

#### Overall Safety

Rina-S was well tolerated with TEAEs of primarily cytopenias and low-grade GI events / no signals of ocular toxicity, neuropathy, or ILD were observed

	Rina-S 100 mg/m <sup>2</sup> (n=22)	Rina-S 120 mg/m <sup>2</sup> (n=20)
TEAEs		
Any grade, %	100	100
Grade $\geq 3$ , <sup>a</sup> %	72.7	65.0
TEAEs leading to		
Dose reductions, %	22.7	25.0
Tx discontinuation, <sup>b</sup> %	9.1	5.0
GCSF use, <sup>c</sup> %	36.4	55.0

# Expanded Vision for Rina-S

Potential Best-in-class Treatment for Ovarian Cancer and Other FR $\alpha$ -expressing Tumors



## Phase 3 Trials

### Phase 3 trial in 2L+ PROC enrolling

- All comers, regardless of FR $\alpha$  expression
- Includes patients with prior exposure to mirvetuximab soravtansine

**Phase 3 trial in 2L+ endometrial cancer by end of year**

## Ongoing Trials

### Phase 1/2 dose escalation/expansion in solid tumors

ongoing combination cohorts -  
+carboplatin (PSOC),  
+bevacizumab (PROC, PSOC),  
+PD1 (endometrial cancer)



### 2025 data readouts:

- Endometrial cancer
- Platinum resistant ovarian cancer



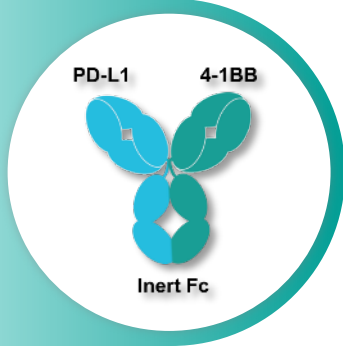
# Rina-S Market Opportunity in Ovarian and Endometrial Cancer

## Total Addressable Patient Population in US, JP and EU5



# Acasunlimab (GEN1046)

## Wholly Owned Genmab Program in Late-stage Development



Bispecific with potential in solid tumors

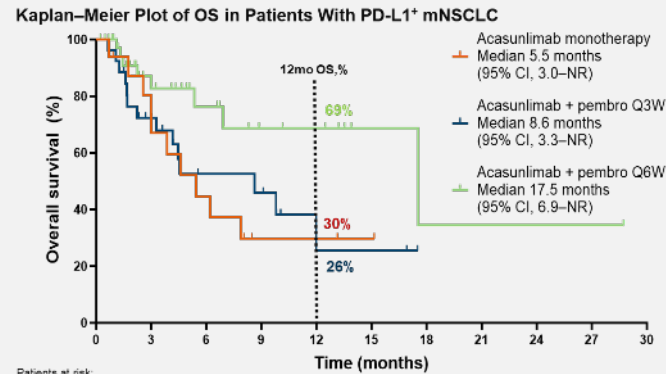
Encouraging data support first-in-class potential in NSCLC following treatment with checkpoint inhibitor



\*Aerts et al, "Acasunlimab (DuoBody-PD-L1x4-1BB) Alone or in Combination With Pembrolizumab in Patients With Previously Treated Metastatic Non-Small Cell Lung Cancer: Initial Results of a Randomized, Open-Label, Phase 2 Trial," ASCO Annual Meeting, June 2024  
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### ASCO 2024\*

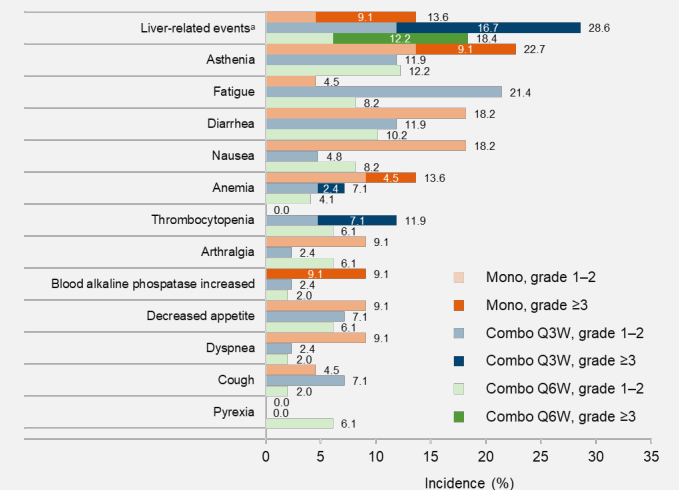
Selected dose of acasunlimab + pembro administered Q6W: in centrally confirmed PD-L1+ mNSCLC, median OS of 17.5 months and 12-month OS rate of 69%



Data cutoff: May 1, 2024. Centrally confirmed PD-L1+ patients are shown.

Acasunlimab + pembro Q6W assoc. with lower incidence of grade ≥3 TRAEs and lower incidence of treatment-related liver-related events

#### TRAEs Reported in ≥5% of Patients in Any Treatment Group



Data Cutoff: March 22, 2024.

# Expanded Vision for Acasunlimab

## Potential First-in-class Bispecific for CPI-exposed Solid Tumors



### Ongoing Phase 3 Trial

#### Phase 3 trial in 2L+ NSCLC enrolling

- PD-L1 positive patients who have progressed on a checkpoint inhibitor
- Estimated Completion in 2027

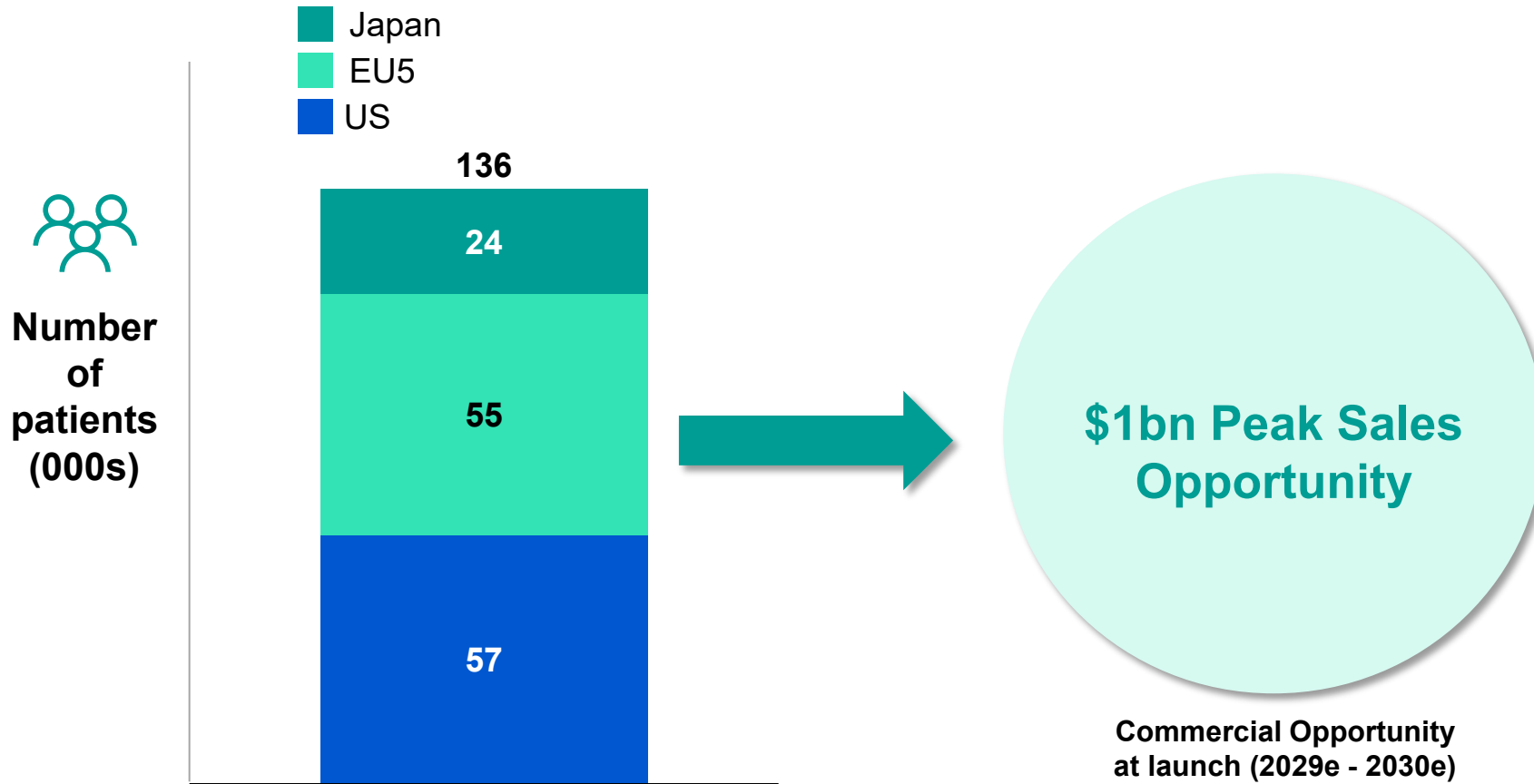


### Additional trials to be announced



# Billion Dollar Market Opportunity for Acasunlimab in NSCLC

## Total Addressable Patient Population in US, JP and EU









### High unmet need: patients that have progressed on CPI


- ✓ Non-driver mutated 2L NSCLC - area of high unmet need
- What's needed: treatment options that deliver durable survival benefit without significant safety concerns

### Novel IO combination approaches could address unmet need in CPI-exp NSCLC

- ✓ Meaningful opportunity for novel treatments in 2L setting to provide improved response rate / durability of response
- ✓ Need more tolerable, chemo-free regimens for 2L+ patients

# Strong Growth Projected For Royalty Medicines Portfolio

Net sales (USD)*	2024	2030e			
 <b>DARZALEX<sup>®</sup></b> (daratumumab)	\$11.67B	\$16.4B**	<b>DARZALEX<sup>1</sup></b> <b>(12% - 20% royalty excl. Halozyme contribution)</b>	<b>Kesimpta<sup>2</sup></b> <b>(10% royalty)</b>	<b>TEPEZZA<sup>3</sup></b> <b>(Mid-single digit royalty)</b>
 <b>Kesimpta<sup>®</sup></b> (ofatumumab)	\$3.2B	\$5.6B	<ul style="list-style-type: none"> <li>Share gains across all lines of therapy driven by 1L</li> </ul>	<ul style="list-style-type: none"> <li>&gt; \$6.0B peak sales potential according to Novartis</li> </ul>	<ul style="list-style-type: none"> <li>Approved in U.S. and Japan</li> </ul>
 <b>TEPEZZA<sup>®</sup></b> teprotumumab-trbw	\$1.9B	\$2.9B			
 <b>TECVAYLI<sup>®</sup></b> teclistamab-cqyvl	\$549M	\$3.0B	<b>TECVAYLI<sup>1</sup></b> <b>(Mid-single digit royalty)</b>	<b>TALVEY<sup>1</sup></b> <b>(Mid-single digit royalty)</b>	<b>RYBREVANT<sup>1</sup></b> <b>(8% - 10% tiered royalty)</b>
 <b>TALVEY<sup>™</sup></b> (taquetamab-gysv)	\$227M	\$3.2B	<ul style="list-style-type: none"> <li>Strong launch performance in relapsed/refractory setting</li> </ul>	<ul style="list-style-type: none"> <li>Strong launch performance in relapsed/refractory setting</li> </ul>	<ul style="list-style-type: none"> <li>BLA submitted to U.S. FDA for subcutaneous formulation in patients with EGFR-mutated NSCLC based on PALOMA-3</li> </ul>
 <b>RYBREVANT<sup>®</sup></b> (amivantamab-vmjw)	\$392M	\$2.9B			



**Mim8<sup>4</sup>** Phase 3 program with expected filing in 2025

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**Inclacumab<sup>5</sup>**

**Amlenetug<sup>6</sup>** Phase 3 programs with near term potential filings

\*Source: For DARZALEX and TECVAYLI 2024 sales, J&J FY 2024 financial results; for Kesimpta 2024 sales, Novartis FY 2024 financial results; for TEPEZZA 2024 sales, Amgen FY 2024 results; all other sales numbers, Bloomberg Consensus Estimates accessed January 2025

\*\* Genmab entitled to royalties until 2029 in US and 2031 in RoW

1Development and/or discovery by J&J; 2Development by Novartis; 3Development by Amgen; 4Development by Novo Nordisk; 5Development by Pfizer; 6Development by Lundbeck

# 2025 Guidance: Double Digit Top-line and Operating Profit Growth

<i>USD Millions</i>	2025 Guidance	2025 Guidance Mid-point
<b>Revenue</b>	3,340 - 3,660	3,500
<b>Gross Profit</b>	3,120 - 3,420	3,270
<b>Operating Expenses*</b>	(2,055) - (2,225)	(2,140)
<b>Operating Profit</b>	895 - 1,365	1,130

\*Operating expenses do not include Cost of Product Sales

## 12% total revenue growth & 18% recurring revenue growth

- Improving revenue quality

## 7% growth in operating expenses




- Prioritizing investments in late-stage development and commercialization

## 16% growth in operating profit

- Delivering sustained double-digit growth

# 2025 Priorities

- ✓ Advance mid-to-late-stage pipeline assets: epcoritamab, Rina-S, acasunlimab
- ✓ Expand our pipeline through organic and inorganic opportunities
- ✓ Focus investments to optimize and enable growth strategy
- ✓ Deliver on our financial commitments and capital allocation strategy

 Program	 Indication	 Event	Anticipated Timing
<b>Epcoritamab</b>	3L+ R/R FL	JP regulatory decision & launch	1Q 2025 (Approved January)
<b>Tivdak</b>	2L R/M cervical cancer	EU regulatory decision	2025 (Approved March)
<b>Tivdak</b>	2L R/M cervical cancer	JP regulatory decision & launch	2025 (Approved March)
<b>Acasunlimab</b>	2L+ NSCLC	Phase 2 data update	2025
<b>Rina-S</b>	2L+ endometrial cancer	Phase 2 data and next steps	1H 2025
<b>DuoBody®-CD40x4-1BB (GEN1042/BNT312)</b>	1L HNSCC	Decision on next steps	2025

# Driving Towards Our 2030 Vision

## Proven Track Record and Solid Financial Foundation



## Bring Own Medicines to Patients

Two wholly owned assets in Phase 3: Rina-S and acasunlimab

Multiple wholly owned assets in clinical development



## Become a Leading Integrated Biotech Innovation Powerhouse



By 2030, our KYSO antibody medicines are fundamentally transforming the lives of people with cancer and other serious diseases.



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# Appendix

# USD 2024 Consolidated Income Statement (Unaudited)

(USD million)	Q1 2024*	Q2 2024*	Q3 2024*	Q4 2024*	Full Year 2024*
<b>Revenue</b>	<b>603</b>	<b>779</b>	<b>816</b>	<b>923</b>	<b>3,121</b>
Cost of product sales	(27)	(28)	(40)	(48)	(143)
Research and Development expenses	(335)	(361)	(336)	(382)	(1,414)
Selling, general and administrative expenses	(114)	(129)	(127)	(179)	(549)
Acquisition and integration related charges	(11)	(25)	(3)	(4)	(43)
<b>Total costs and operating expenses</b>	<b>(487)</b>	<b>(543)</b>	<b>(506)</b>	<b>(613)</b>	<b>(2,149)</b>
<b>Operating profit</b>	<b>116</b>	<b>236</b>	<b>310</b>	<b>310</b>	<b>972</b>
Net financial items	133	71	(57)	207	354
Corporate tax	(57)	(104)	(67)	35	(193)
<b>Net profit</b>	<b>192</b>	<b>203</b>	<b>186</b>	<b>552</b>	<b>1,133</b>

The DKK/USD exchange rates used to reflect the change in presentation currency for 2024, as indicated above, were as follows:

(DKK to USD)	Q1 2024	Q2 2024	Q3 2024	Q4 2024
QTD average rate	.1456	.1443	.1472	.1433

\*Restated as a result in change in presentation currency

# USD 2024 Consolidated Balance Sheet (Unaudited)

## Assets and Liabilities

Assets and liabilities have been translated using the December 31, 2023 period-end DKK/USD exchange rate of .1483. All resulting exchange differences have been recognized in accumulated other comprehensive income.

## Shareholder's Equity

Shareholder's equity balances were translated using historical rates in effect on the date of the transactions.

(USD million)	January 1, 2024*
Intangible assets	15
Property and equipment	142
Right-of-use assets	102
Receivables	9
Deferred tax assets	31
Other investments	20
<b>Total non-current assets</b>	<b>319</b>
Inventories	8
Receivables	733
Marketable securities	1,967
Cash and cash equivalents	2,204
<b>Total current assets</b>	<b>4,912</b>
<b>Total assets</b>	<b>5,231</b>

(USD million)	January 1, 2024*
Share capital	10
Share premium	1,942
Other reserves	(2)
Retained earnings	2,736
<b>Shareholders' equity</b>	<b>4,686</b>
Lease liabilities	101
Contract liabilities	71
Other payables	5
<b>Total non-current liabilities</b>	<b>177</b>
Corporate tax payable	8
Lease liabilities	13
Contract liabilities	5
Other payables	342
<b>Total current liabilities</b>	<b>368</b>
<b>Total liabilities</b>	<b>545</b>
<b>Total equity and liabilities</b>	<b>5,231</b>

\*Restated as a result in change in presentation currency

Rooted in Science, Inspired by Patients